| Identification       | Subject  | ENGL 103Academic English 4 Credits             |  |
|----------------------|--|--|--|
|                      | (title, credits, code)   | C  |  |
|                      | Department   | Economics                                      |  |
|                      | Program  | Undergraduate                                  |  |
|                      | (undergraduate,  |  |  |
|                      | graduate)  |  |  |
|                      | Term   | Spring, 2024                                   |  |
|                      | Instructor   | Leyla Sharifova, Ph.D                          |  |
|                      | E-mail:  | l.sherifova@gmail.com                          |  |
|                      | Phone:   | +994557303636                                  |  |
|                      | Classroom/hours  | 8 hours per week                               |  |
|                      | Office hours   | Tuesday- Thursday, 10.00-16.00                 |  |
| Language             | English  |  |  |
| Compulsory/Elective  | Compulsory   |  |  |
| Required textbooks   | 1. Intelligent Business.   | Intermediate-Pearson ELT (Student's book       |  |
| and course materials | and workbook)  |  |  |
|                      | 2. Business Vocabulary in Use by Bill Mascull, Intermediate  |  |  |
|                      | 3. <i>The Economist</i> articles   |  |  |
|                      | 4. British Council listening materials   |  |  |
| Course outline       | This course is designed for intermediate to upper-intermediate university students to meet requirements of the English language curriculum. Academically oriented materials address issues of universal and current interest to ensure extensive reading experience. Texts deal with problems that are of particular concern to learners for initiating discussion on a broad selection of business topics. Each text is followed by exercises to help students remember the facts, understand the main idea, recycle and reinforce their vocabulary and apply what they have learned to their writing needs. The course develops overall competence in using Business English and promotes independence in reading and writing through increased target vocabulary. |  |  |
| Course objectives    |  | ts' command of business vocabulary             |  |
|                      |  | ness of business setting and business          |  |
|                      | environment  |  |  |
|                      | 1 0  | communicate in English during day to day       |  |
|                      | workplace scenarios such as presentations, negotiations, meetings,   |  |  |
|                      | small talk, socializing, writing reports etc.  |  |  |
|                      | 4. Reflecting on range of topics including recent developments in  |  |  |
| I couning or tooms   |  | global relations and financial practice        |  |
| Learning outcomes    | On successful completion of the course students are expected:  1. to substantially develop and increase their vocabulary through the   |  |  |
|                      |  |  |  |
|                      | new content area   | thop and increase their vocabulary through the |  |

| Taashing mathada | <ul> <li>2. be familiar with current business trends</li> <li>3. to acquire a skill of communicating naturally in target area</li> <li>4. to do business presentations in English, negotiate and to gain confidence in business writing</li> </ul> |   |                             |  |
|------------------|--|---|-----------------------------|--|
| Teaching methods | Reading passages covering a wide range of topics with comprehension and post-reading activities  |   | +                           |  |
|                  | Extensive vocabulary stu   | idy focused on  |                             |  |
|                  | business area  |   |                             |  |
|                  |  | Discussions   |                             |  |
|                  | Writing based on the cou   | irse topics   |                             |  |
|                  | Listening activities   |   | +                           |  |
| Evaluation       | Methods  | Date/deadlines  | Percentage (%)              |  |
|                  | Midterm Exam   |   | 30                          |  |
|                  | Active Reading   |   | 10                          |  |
|                  | Writing portfolio/Quiz   |   | 10                          |  |
|                  | Participation  |   | 5                           |  |
|                  | Speaking exam  |   | 5                           |  |
|                  | Activity (Debate)  |   | 5                           |  |
|                  | Final Exam   |   | 35                          |  |
| <b>A</b>         | Total  |   | 100                         |  |
| Assessment       | Assessment:  | . 4 •   |                             |  |
|                  | · ·  | Active Reading Strategies:                                    |                             |  |
|                  | Students are required to read intensively and extensively both   |   |                             |  |
|                  | updated authentic informational texts (on science, history,  |   |                             |  |
|                  |  | *   | rives (fiction, drama) that |  |
|                  |  |   | and phonetic awareness,     |  |
|                  | -  | •   | y development, writing      |  |
|                  | skills, accuracy, cr   | eativity and imag   | ination. If successfully,   |  |
|                  | students will be able  | to get maximal 10   | points.                     |  |
|                  | Writing portfolio/Quiz:  |   |                             |  |
|                  | Students are required to build portfolios that involve written   |   |                             |  |
|                  | tasks covered during the course.   |   |                             |  |
|                  | Portfolio evaluates students' ability to apply vocabulary gained   |   |                             |  |
|                  | in written form,   |   |                             |  |
|                  |  | to assess grammatical accuracy, demonstrate critical thinking |                             |  |
|                  | _  |   | posed to write different    |  |
|                  |  | kinds of paragraphs throughout the semester. The teacher will |                             |  |
|                  | evaluate all those pieces of writings and continuously students  |   |                             |  |
|                  | will get feedback from the teacher. If successfully, students will   |   |                             |  |
|                  | _  | be able to get maximal <b>10 points.</b>                      |                             |  |

**Speaking exam** gives instructors an opportunity to diagnose any major mistakes made by students in oral language.

The exam is held at the end of the course. Face—to face interaction in oral language enables students to review the material covered during the course; build confidence to think and respond quickly; apply required vocabulary; encourage further oral proficiency; take part in the constructive exchange of ideas; communicate with two or more people on different topics and the ones related to their specific field of study. If successfully, students will be able to get maximal **5 points**.

Class participation and activity. The students are expected to contribute to discussions in each class, to participate in debates (debate engages students in a variety of linguistic ways. It is also highly effective for developing students critical and analytical skills) actively and to do all home assignments given by the instructor and exercises from their student's book and workbook on time. If successfully, students will be able to get maximal 10 points.

| * Attendance (Lateness): It is important absences can be              |
|---|
| detrimental to one's grade due to the number of class activities      |
| (presentations, and class participation) and complexity of the        |
| subject. In case the students are late for more than 10 minutes after |

COURSE POLICIES

Policy

\* Missed exams or assignments: A notification should be given in advance if the student is unable to attend the scheduled presentation or test. Full class participation and completion of assigned homework are necessary.

the beginnings of lessons, he/she will be marked as absent.

- \* Academic Dishonesty: Any plagiarism while studying will be severely penalized (by a non-pass for the course). Reference should be given to the sources used in the work. However, any research paper consisting of references and citations only, without further analysis by the student, will not be acceptable either. Cheating during the tests will be penalized likewise.
- \* In class regulations: With exception of plain drinking water, no food or beverages (including chewing gums) are allowed during the classes. Students are not allowed to use their mobile phones for making phone calls, texting and surfing internet (unless the instructor has given specific assignment).
- \* Teacher evaluation: In the end of the course (possibly even twice during the whole semester) the students will be requested to evaluate their teacher's work and encouraged to take it seriously as their evaluation can help with further developments in the given subject.

| Tentative Schedule |   |   |  |
|--------------------|---|---|--|
| Week               | Topics  |   |  |
| 1                  | Companies. Survival of the fittest                            | BVU, Topic 34,                                  |  |
|                    | Grammar: Simple Present and Continuous                        | Intelligent Business Unit 1                     |  |
|                    | Write: A brief email recommending the best option             |   |  |
|                    | and giving reasons for your decision                          |   |  |
| 2                  | Leadership. Terrorizing talent.                               | BVU Topic 43,44                                 |  |
|                    | Grammar: Articles   | Intelligent Business Unit 2                     |  |
|                    | Write: an email to the group with minutes of your discussion. |   |  |
| 3                  | Strategy. The big picture                                     | BVU Topic 42,<br>Intelligent Business Unit<br>3 |  |

|    | Grammar: Future forms  |   |
|----|--|---|
|    | Write: a formal memo to Jeffrey Bleustein outlining your proposal and its recommendations.   |   |
| 4  | Pay.   | BVU Topic   |
|    | Grammar: Present Perfect and Past Simple   | 54,55,56,57,58<br>Intelligent Business Unit           |
|    | Write a formal memo to the board comparing the candidates and making a final recommendation. | 4   |
|    | Write: a short report outlining the key issues concerning the Camesea project.               |   |
| 5  | Development.   | BVU Topic 5   |
|    | Grammar: Modal verbs of likelihood   | Intelligent Business Unit 5                           |
|    | Write: An action plan for the Marketing Director   |   |
|    | Presentation delivery  |   |
| 6  | Marketing. Seducing masses   | BVU Topic 11,   |
|    | Grammar: Comparatives and superlatives   | Intelligent Business Unit 6                           |
|    | Write: a formal report to the management board   |   |
| 7  | Review lesson  |   |
| 8  | Midterm  |   |
| 9  | Outsourcing. The great job migration   | BVU Topic 98,100,                                     |
|    | Grammar: Conditionals 1 and 2  | Intelligent Business Unit 7                           |
|    | Write: Summarise your proposal in short report.  | ,   |
| 10 | Finance  | BVU Topic 35,   |
|    | Grammar: Adjectives and adverbs  | Intelligent Business Unit 8                           |
| 11 | Recruitment  | BVU Topic 3 Intelligent                               |
|    | Grammar: Relative pronouns   | Business Unit 9                                       |
|    | Write: an email to the hiring managers.  |   |
| 12 | Presentation delivery lessons  | BVU Topic 59,60,61<br>Intelligent Business Unit<br>10 |

| 13 | Counterfeiting. Grammar: Conditionals 1-3   | BVU Topic 40<br>Intelligent Business Unit<br>10 |
|----|---|---|
|    | Write: a short report of the points discussed, and recommendations made by the group. |   |
| 14 | Markets.  | BVU Topic 20                                    |
|    | Grammar: Gerunds and Infinitives Write: a summary of agreement you reached            | Intelligent Business Unit 11                    |
| 15 | Lobbies.  | BVU Topic 37                                    |
|    | Grammar: Modals verbs of obligation Write: a formal letter to the local newspaper.    | Intelligent Business Unit 12                    |
| 16 | Review lesson   |   |
| 17 | Final Test  |   |