General information	Name of course, its code, and number of credits	ECON 960 Research Methods, 3 credits			
	Department	<b>Economics and Management</b>			
	Program (Bachelor, Master)	MBA	9		
	Semester	Fall 2022			
	Instructor	Elshad Mikayilo	v		
	Email	elshad.mikayilov			
	Classroom/Hours	Bashir Safaroglu			
Language	English				
Type of course	Compulsory				
(compulsory, elective)					
Textbooks/Additional	Saunders, M., Lewis, P. & Thornhill, A. (	2020). Research me	ethods for business students		
Literature	(8 <sup>th</sup> ed.). Harlow: Pearson	,	·		
	Additional readings will be assigned in cla	ass.			
Course outline	A foundations course on quantitative and	qualitative research	methodology and design		
	principles. The course studies research m	•	••		
	problems. All students submit research pr	lems. All students submit research proposals based on their topics of interest			
Course objectives	The course aims at 1) developing student's ability to plan, conduct and report scientific				
	research.				
	2) evaluating and using scientific research				
<b>Learning Outcomes</b>	At the end of the course, the students will	be able to: understa	and the purpose of research;		
	design and conduct research using a varie	ty of methods; iden	tify and understand		
	potential ethical problems during research	process and ways	to overcome them;		
	critically evaluate the quality of other peo	-			
<b>Instructional Methods</b>	Lecture		X		
	Group Discussion	X			
	Practical Assignments	X			
	Others	X			
Assessment	Components	Date/Deadline	Percentage (%)		
	Midterm examination		30		
	Activity		5		
	Assignments and Tests		10		
	Research proposal presentation		15		
	Final examination		40		
	Final Grade		100		
	I mai Grade				
Policy	Activity Because of the once-a-week cou	irse format, studen	s are expected to attend all		
Policy	Activity Because of the once-a-week cousessions. If you have an absence, take res	·			
Policy	Activity Because of the once-a-week cousessions. If you have an absence, take resolutaining missed lecture information.	sponsibility for mak	ing up assignments and for		
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presentation includes the following: title, introduction, literature review, methodology, and proposed data analysis. Proposal presentation will constitute 15 % of the final grade. **Cheating/plagiarism.** Academic integrity is fundamental to the activities and principles of a university. Breaches of the academic integrity will lead to assignment cancellation. When in doubt about plagiarism or any other form of cheating, consult the course instructor

instructor.					
Schedule (Tentative)					
Week	Date (planned)	Topics	Textbook/Assignments		
1.		Course overview &orientation	Saunders et al., Chapter 1		
		The nature of research			
		The research process			
2.		Formulating and clarifying research topic	Saunders et al., Chapter 2		
		Attributes of a good research topic			
		Generating research ideas/turning them into projects			
		Writing your research proposal			
3.		Reviewing the literature	Saunders et al., Chapter 3		
		Literature sources			
		Planning/conducting your literature search			
		Obtaining, evaluating and recording literature			
4.		Reviewing the literature (contd.)	Saunders et al., Chapter 3		
		Plagiarism	&4		
		Research philosophies and approaches			
		Understanding your research philosophy			
5.		The research design	Saunders et al., Chapter 5		
		The purpose of your research			
		Multiple methods choices			
		The credibility of your research findings			
		The ethics of your research			
6.			Saunders et al., Chapter 6		
		Access and research ethics			
		Issues associated with gaining access and strategies to			
		gain access			
		Research ethics			
		Ethical issues at different stages of research			
7.		Sampling	Saunders et al., Chapter 7		
		Probability and non-probability sampling.			
8.		Midterm examination. Secondary data	Saunders et al., Chapter 8		
		Types of data/locating data/evaluating secondary data			
		Advantages and disadvantages of secondary data			
9.		Collecting primary data	Saunders et al., Chapter		
		Participant observation	9&10		
		Structured observation			
		Interviews			
10.		Collecting primary data (contd.)	Saunders et al., Chapter		
		Interviews (contd.)	10&11		
		Questionnaires			
11.		Analyzing quantitative data	Saunders et al., Chapter		
		Preparing, inputting, checking, exploring and presenting	12		
		data			
		Describing data using statistics			

12.	Analyzing quantitative data(contd.)	Saunders et al., Chapter
	Examining relationships, differences and trends using	12
	statistics	
13.	Analyzing qualitative data	Saunders et al., Chapter
	Quantitative vs. qualitative data	13
	analysis	
	Approaches to qualitative analysis	
	Types of qualitative analysis processes	
	Analytical aids.	
14.	Writing your research report	Saunders et al., Chapter
	Structuring/organizaing your report	14
	Developing an appropriate writing style.	
15.	Writing your research report(contd.)	Saunders et al., Chapter
	Meeting the assessment criteria	14
	Oral presentation of the report. <b>Research proposal</b>	
	presentations	
	Final examination	