

BBA in Management - Degree Plan 2020

FIRST YEAR									
Fall semester					Spring semester				
Course			ECTS	Course			ECTS		
ECON 101	Core	Introduction to Economics	6	ENGL 102	UR	English Foundations-2	8		
ENGL 101	UR	English Foundations-1	8	AZH 150	UR	Azerbaijan History	6		
CMS 101	GER	Introduction to Computer Sciences	6	AZLL 105	UR	Azerbaijan Literature	6		
AZLL 101	UR	Azerbaijan Language	6	MED 315	GER	Life Science	6		
AZC 201	UR	Azerbaijan Culture	6	MGT 101	GER	Career Planning	6		
Total			32				Total 32		

SECOND YEAR									
Fall semester					Spring semester				
Course			ECTS	Course			ECTS		
ENGL 103	UR	Academic English	8	ENGL 216	UR	English for Special Purposes	6		
*	GER	Humanity (second foreign language)	6	*	GER	Humanity (second foreign language)	6		
MATH 215	GER	Linear Algebra & Mathematical Analysis	6	MATH 217	Core	Probability Theory & Mathematical Statistics	6		
ECON 203	Core	Microeconomics	6	BSA 205	Core	Computer Applications in Business and Economics	6		
FIN 310	Core	Financial Accounting	6	ECON 205	GER	Macroeconomics	6		
Total			32				Total 36		

THIRD YEAR									
Fall semester					Spring semester				
Course			ECTS	Course			ECTS		
BSA 245	Core	Statistics	6	ECON 450	Core	Econometrics	6		
BSA 310	Core	Fundamentals of Business	6	MGT 330	Core	Business & Professional Communication	4		
MGT 305	Core	Management	6	MGT 457	Core	Innovation Management	6		
FIN 310	Core	Fundamentals of Financial Management	6		Elective		6		
	Core		6		Elective		6		
Total			30				Total 28		

FOURTH YEAR									
Fall semester					Spring semester				
Course			ECTS	Course			ECTS		
MGT 425	Core	Corporate Management	6	MGT 460	Core	Project Management	6		
MGT 443	Core	Operations Management	6	MGT 475	Core	Quality Management	6		
MGT 450	Core	Human Resource Management	6	MGT 463	Core	Strategic Management	6		
	Elective		6		Elective		6		
	Elective		6		Elective		6		
	Elective		6						
Total			36				Total 30		

TOTAL 256 ECTS

The University Requirements (UR): 54 ECTS

- English language: 30 ECTS
- Azerbaijani studies: 24 ECTS

Major Requirements: 160 ECTS

- Core courses: 94 ECTS
- Electives: 60 ECTS
- Internship (summer, 3rd year): 6 ECTS

General Education Requirement (GER): 42 ECTS

- The humanities: 12 ECTS
- The social science: 12 ECTS
- The Science and Technology: 18 ECTS

* Students select 8 electives from the list of Department of Economics and Management (DEM) courses in consultation with advisor. The courses can be taken from all areas of concentration. More than 2 courses from each of the non-major divisions are not allowed.

Recommended elective courses

THIRD YEAR					
Fall semester			Spring semester		
Course		ECTS	Course	ECTS	
MKT 302	Marketing	6	MGT 410	Organizational Behavior	6
THM 102	Introduction to Tourism	6	LAW 305	Business Law	6
ACC 410	Managerial Accounting	6	MGT 380	Business Ethics and Social Responsibility	6
			THM 316	Hospitality Management	6
			MKT 450	Marketing Research	6
			FIN 440	Financial Markets	6

FOURTH YEAR					
Fall semester			Spring semester		
Course		ECTS	Course	ECTS	
ECON 423	Environmental Economics	6	ACC 450	Audit	6
FIN 420	Investment Management	6	ECON 460	Managerial Economics	6
FIN 425	Insurance	6	ECON 475	Economic Regulation and Diversification	6
IB 410	International Business	6	FIN 465	Financial Risk Management	6
MGT 415	Sales Management	6	FIN 470	International Finance	6
MGT 470	International Management	6	MGT 485	Negotiation and Conflict Management	6
MGT 480	Leadership Principles and Applications	6	MKT 465	Marketing Strategy	6
ECON 475	Economy of Azerbaijan	6	BSA 460	Business Strategy	6
MKT 457	Advertising	6	MKT 470	Digital Marketing	6
ACC 490	Taxation	6			

Note: Fourth year students can choose third year elective courses. Courses not on the list must be approved by the DEM.