

CURRICULUM VITAE

NAME	KAMRAN N.ISGANDAROV
DATE OF BIRTH	31 ST March 1980
MARITAL STATUS	Married
CONTACT E-MAIL ADDRESS	kamran.isgandarov@khazar.org

MAJOR ACHIEVEMENTS

- ❖ Co-authoring the text-book on logistics occupation for 3-year vocational education programme in Azerbaijan under GIZ implemented Private Sector Development and Technical Vocational Education and Training programme.
- ❖ Expanding the existing professional management consultancy and educational practices via establishing the limited liability company in Istanbul, Turkey.
- ❖ Promoting organic food production by offering the businesses relevant management advisory services.
- ❖ Initiating and establishing of private study center in production engineering and operations management (Baku Production Engineering and Management Study Center, LLC).
- ❖ Partnership with IFC (International Finance Corporation) Azerbaijan Corporate Governance Project and IFC Eastern Europe & Central Asia Corporate Governance Program and promoting good corporate governance practices across Azerbaijani business community since 2010- till 2015.
- ❖ Professional SCM community development initiatives, including organizing joint session with Toyota company Japan assigned officials on "Brilliant systems of production & logistics at Toyota"
- ❖ Initiating and establishing the specialized training center (PRO LOG Training Center) in logistics and supply chain management and receiving the status of international study center from Chartered Institute of Procurement & Supply (UK).
- ❖ Launching the series of trainings in the field of Logistics and Supply Chain Management for the first time in Azerbaijan in 2006.
- ❖ Establishing Isgandarov and Partners LLC - a consultancy company with further obtaining of correspondent membership at DFK International - an International Association of Independent Accounting Firms and Business Advisers.

MAJOR SKILLS

- ❖ Developing and improving business strategies, including implementation of dynamic Supply Chain/Operations Management strategies (procurement, logistics, inventory management & warehousing, distribution requirements planning, production planning etc.).
- ❖ Analysis of production/operations processes, re-engineering and restructuring of production/operations management processes and functions.
- ❖ Delivering trainings on various management and financial topics (i.e. business planning, strategy formation, logistics & supply chain management, accounting & financial management, corporate governance, etc.).
- ❖ Researching and assessment of various business industries across Azerbaijani economy to promote competition, governance & transparency, SME development, etc.
- ❖ Assessment of existing corporate governance practices and implementation of best practice corporate governance structures, e.g. improvement of control environments, disclosure practices, board practices.
- ❖ Advanced experience in compilation of IFRS financial statements, conducting due diligence, financial performance assessment works.
- ❖ Advanced experience in managing multi-level and complex projects.

EXPERIENCE

Feb. 2024- present
Khazar University
(Baku, Azerbaijan)

- ❖ Part-time Lecturer of "Operations Management and Logistics" MBA course, Department of Economics and Management.

2019 – present
PEMS International Yön.Danışm.
Eğitim ve Tar.San.Tic.Ltd.Şirketi
(Istanbul, Turkey)

Founder&Director

- ❖ Development of management advisory practices and offerings across business community in Turkey and Azerbaijan
- ❖ Development of professional management training programs for local and international attendants
- ❖ Strategy development & network relationship management with professional organizations

2018 – present
Baku Production Engineering and
Management Study Center, LLC
(Baku, Azerbaijan)

Majority Co-Founder, Director

- ❖ Strategy development & professional network relationship management
- ❖ Delivering of trainings (the training center builds and expands on existing training platform of Isgandarov & Partners,LLC with developed comprehensive practice in operations management, SCM & Logistics, corporate governance, finance, etc.)

2009- 2017
PRO LOG Training Center, LLC
CIPS Approved International Study
Centre
(Baku, Azerbaijan)

Founder (ownership terminated in 2017)

- ❖ Business & Strategy development
- ❖ Delivering trainings on procurement, supply chain management, logistics management, international transportations management, inventory & warehousing management (incl. official CIPS exams' preparation trainings)
- ❖ Professional community development initiatives (PRO LOG Club round tables initiation as the first local community development in procurement, SCM & logistics)

2005-till present
“ISGANDAROV & PARTNERS” LLC
Management Advisory Firm
(Baku, Azerbaijan)

Founder

Main responsibilities and practice areas:

- ❖ Management/Business advisory services (operations management & SCM advisory, corporate governance, restructuring and strategy development) offered and delivered to local private and public companies and organizations
- ❖ Conducting trainings and workshop sessions on strategic management, supply chain management, corporate governance and finance
- ❖ Advisory on production engineering (manufacturing facilities design, production technology selecton/development,etc.)
- ❖ Managing relationships with international businesses and financial associations and institutions, including but not limited to managing the relationships under correspondent membership with DFK International (an International Association of Accounting firms and Business Advisors), IFC Corporate Governance Project, etc.

2003-2006
Trans Caspian Alliance, LLC
(Baku, Azerbaijan)

Co-Founder, Business Development Director

- ❖ Strategy Development via contracting with international logistics and transportation providers
- ❖ Researching international and domestic logistics and

transportation industry/markets

- ❖ Organizing the round tables and presentations to corporate clients on transportations & logistics opportunities (involving the TRACECA Azerbaijan and other organizations to showcase the existing potential of international transportation & logistics industry)

❖ Clients relationship management

Audit Department /Audit Consultant

Major Clients served:

- ❖ Baku Interbank Currency Exchange
- ❖ Major Commercial Bank
- ❖ International credit organization

2004

DELOITTE AZERBAIJAN
(Baku, Azerbaijan)

2002-2004

JSCB RESPUBLIKA
GTZ/KFW Project
(Baku, Azerbaijan)

Lending department (corporate financing)

Team Leader

- ❖ Lending within the projects of German-Azeri Fund
- ❖ Member of the credit committee for SME loans
- ❖ Projects' financial analysis (preparation of financial statements)
- ❖ Risks assessment
- ❖ Office and field interviews with clients
- ❖ Issue of loans, control of loan disbursements and monitoring

2000-2002

JSCB ILKBANK
(Baku, Azerbaijan)

Assistant to the Chairman of Board

- ❖ Analysis of financial information
- ❖ Relationships development with International Financial Institutions

Department of Resources Management

Chief Resources Management & Loan Officer

- ❖ Lending, further monitoring and control of Loans
- ❖ Loans portfolio improvement and control
- ❖ Participation in securities (stocks) market – operations with State Bonds and corporate stocks
- ❖ Placement of Interbank deposits and their control

1999 - 2000

PEPSI-COLA PLANT
(Baku, Azerbaijan)

Assistant Production Manager

- ❖ Maintaining the production related activities during factory commissioning phase
- ❖ Assistance in coordination of suppliers' activity during the installation of equipments and maintenance works
- ❖ Assistance in coordination the work with Pepsi Cola International Assigned Inspector
- ❖ Assistance to production manager during factory commissioning phase and initial production phase

EDUCATION

2011 - 2017	Affiliate Member of CIPS, Chartered Institute of Procurement & Supply, UK
2011 - 2013	MBA Program - Postgraduate Certificate in Business Administration (with Certificates of Achievement on core MBA modules) Edinburgh Business School, Heriot-Watt University, UK (full MBA program with active status currently postponed)
2008-2010	Master of Business Administration (MBA) World Technological University UNESCO, Moscow, Russia (with graduate thesis on "Developing the supply chain management strategy at dairy manufacturing business / excellent grade")
2000-2002	MS in Engineering Economics and Management (Diploma with Distinction) Azerbaijan State Economic University (UNEC)
1996-2000	Bachelor Degree in Engineering Economics and Management (Diploma with Distinction) Department of Industrial Production Management & Economics Azerbaijan State Economic University (UNEC)
1986-1996	Secondary school No 189

MAJOR TRAININGS & CERTIFICATES

2011 - 2017	Continuing Professional Development (CPD) activity under CIPS Affiliate Membership
2011/2012/2013/2014	IFC Azerbaijan Corporate Governance Project/ IFC Regional Eastern Europe and Central Asia Corporate Governance Project / Global Corporate Governance Forum Training for Trainers (TOT) in Corporate Governance Baku, Azerbaijan (2011)/Skopje, Macedonia (2012)/Sarajevo, Bosnia (2013)
2011	Workshop on Marketing the Professional Firms DFK International European Conference, Athens, Greece
2011	Accredited Master Class on Incoterms 2010 International Chamber of Commerce (ICC), Paris, France
2009	Internship/Workshop on International Projects' Management DFK International European Conference, Istanbul, Turkey
2008	EU TACIS Managers' Training Programme (MTP) Barcelona, Spain and Cologne, Germany
2004	Deloitte Corporate Audit Seminar, Moscow, Russia Deloitte accounting/ACCA courses
2002	Certificate of Internal Quality Auditor Quality Management Systems ISO 9001 – 2000 Bureau Veritas, Baku, Azerbaijan
2001	State Certificate for Broker and Dealer Activity State Securities Committee, Baku, Azerbaijan

PERSONAL SKILLS

- ❖ Azerbaijani language – native. Fluent in Russian, English. Good command of Turkish language, preintermediate/intermediate level of German language, beginner/elementary knowledge of Arabic language.
- ❖ Creativeness, excellent management skills. Responsibility in all manner of work.