

BBA in Management - Degree Plan 2014 - Present

FIRST YEAR							
Fall semester				Spring semester			
Course			ECTS	Course			ECTS
ECON 100	Core	Introduction to Economy	3	ENGL 102	UR	English Foundations-2	8
ECON 103	Core	Azerbaijan Economy	3	AZH 150	UR	Azerbaijan History	6
ENGL 101	UR	English Foundations-1	8	AZLL 105	UR	Azerbaijan Literature	6
CMS 101	GER	Introduction to Computer Sciences	6	MED 315	GER	Civil Defense	6
AZLL 101	UR	Azerbaijan Language	6	LAW 220	GER	Family Law	6
AZC 201	UR	Azerbaijan Culture	6				
Total			32	Total			32

SECOND YEAR							
Fall semester				Spring semester			
Course			ECTS	Course			ECTS
ENGL 103	UR	Academic English	8	ENGL 216	UR	English for Special Purposes	6
*	GER	Humanity (second foreign language)	6	*	GER	Humanity (second foreign language)	6
MATH 101	GER	Calculus	6	MATH 225	Core	Mathematics for Economics and Business	6
ACC 210	Core	Principles of Accounting	6	BSA 205	Core	Computer Applications in Business and Economics	6
ECON 201	Core	Principles of Microeconomics	6	ECON 202	GER	Principles of Macroeconomics	6
Total			32	Total			30

THIRD YEAR							
Fall semester				Spring semester			
Course			ECTS	Course			ECTS
MGT 310	Core	Management and Organization	6	MGT 330	Core	Business and Professional Communication	4
MKT 301	Core	Principles of Marketing	6	LAW 305	Core	Economic and Business Law	6
FIN 310	Core	Fundamentals of Financial Management	6	MGT 410	Major	Organizational Behavior	6
BSA 215	Core	Statistical Methods for Economics and Business	6	MGT 455	Major	Entrepreneurship and Innovation Management	6
ACC 340	Core	Principles of Taxation	6	*	Elective		6
Total			30	Total			28

FOURTH YEAR							
Fall semester				Spring semester			
Course			ECTS	Course			ECTS
ECON 390	Core	World Economy	6	MGT 465	Core	Strategic Management and Business Policy	6
MGT 440	Core	Production and Operations Management	6	MGT 485	Major	Negotiation and Conflict Management	6
MGT 450	Major	Human Resource Management	6	MGT 460	Major	Project Management	6
MGT 480	Major	Leadership Principles and Applications	6	*	Elective		6
*	Elective		6	*	Elective		6
*	Elective		6				
Total			36	Total			30

TOTAL 256 ECTS

The University Requirements (UR): 54 ECTS

- English language: 30 ECTS
- Azerbaijani studies: 24 ECTS

General Education Requirement (GER): 42 ECTS

- The humanities: 12 ECTS
- The social science: 12 ECTS
- The Science and Technology: 18 ECTS

Major Requirements: 160 ECTS

- Core courses: 88 ECTS
- Major courses: 36 ECTS
- Electives: 30 ECTS
- Internship (summer, 3rd year): 6 ECTS

* Students select 5 electives from the list of DEM courses in consultation with advisor. The courses can be taken from all areas of concentration (more than 2 courses from each of the non-major divisions are not allowed; Finance, Accounting, Economics, Business and Marketing).

Approved by Dr. Jeyhun Mammadov
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