

Nijat Rasulov

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EDUCATION

- **University of Leicester**, Leicester, United Kingdom (09/2010-09/2011), MSc in Banking and Finance, *Graduated with Merit*
Modules studied include: Principle of Finance, Principle of Banking, Corporate Finance, Quantitative Methods, Financial Statement Analysis, International Money and Finance, Financial Systems and Economic Performance, The Macroeconomic Environment
Dissertation: Investment Climate, Foreign Direct Investment and its effect on Economic Growth: CIS Countries
- **Istanbul University** Istanbul, Turkey (10/2002-07/2007), BSc Business Administration
Modules studied include: Accounting, Finance, Corporate Finance, Marketing, Management, Corporate Governance, Statistics, Mathematics, Game Theory, Project Finance and etc.

EMPLOYMENT

Khazar University – Baku Azerbaijan
Visiting instructor (01/2015-present)

Unibank JSCB – Baku Azerbaijan
Risk Management Department / Retail Credit Risks Manager (02/2014-present)

VTB (Azerbaijan) OJSC – Baku Azerbaijan
Risk Management Department / Head of Corporate Credit Risks Division (01/2013-02/2014)

- Analysing corporate credit applications from the risk perspective
- Managing corporate credit portfolio (reserves, diversification etc.)
- Monitoring existing corporate clients and credit facilities

Pasha Bank OJSC – Baku Azerbaijan
Corporate & Commercial Banking Department / Credit Analyst (10/2011-12/2012)

- Analyzing financials and non-financials (Porter's Five Forces) of the businesses
- Assessing company's financial health and performance (cash position, liquidity, gearing, profitability) and giving ratings
- Making forecasts for clients (Scenario and Sensitivity Analysis)
- Determining client needs and offering tailored solutions for corporate clients
- Evaluating business projects

Pasha Bank OJSC – Baku Azerbaijan
Treasury & Projects / Capital Markets Trader (01/2008-09/2010)

- Maintaining Bank's Liquidity Position
- Controlling Currency Position
- Asset and Liabilities Management
- Dealing with correspondent Banks

- Making investment decisions
- Evaluating various projects

Pasha Bank OJSC – Baku Azerbaijan
Risk Management Department (10/2007-01/2008)

- Defining and measuring risks
- Preparing reports for Risk Management Committee

PROJECTS

Unibank JSCB – Baku Azerbaijan
TALENT MANAGEMENT (06/2014-present)

Pasha Bank OJSC – Baku Azerbaijan
Member of new Bank Software implementation team (01/2009-07/2010)

- Writing technical and functional requirements for new bank software
- Analysing processes for improvement
- Testing new functions delivered by vendor
- Analysing effectiveness of system and processes
- Providing trainings to the end-users of the software

Pasha Bank OJSC – Baku Azerbaijan
Strategic Development Team (05/2008-07/2009)

- Evaluating strengths and weaknesses of bank
- Analysing markets and competitors to find opportunities and threats
- Working on strategies to mitigate risks
- Monitoring whole processes of bank
- Setting KPI for different units and functions

PROFESSIONAL DEVELOPMENT: TRAININGS AND CONFERENCES

- **“Credit Risks Conference”**, 5-8 October 2014, Business Format, Prague, Czech Republic
- **“7th Regional Forum on Financial Asset and Liability and Risk Management”**, 24-26 September 2014, Asian Development Bank, Singapore
- **“FRM training program”**, February – October 2014, ECRS training classes, Baku, Azerbaijan
- **“Risk Management and internal controls at banks”**, June 2014, Deloitte Academy, Baku, Azerbaijan
- **“Business Development”**, June 2012, In-house training PASHA Bank, Baku, Azerbaijan
- **“Corporate Valuation – Techniques & Applications**, 14th-17th May 2012, Euromoney Training EMEA, Paris, France
- **“Financial Analysis & Forecasting”**, 23rd – 27th April 2012, Euromoney Training EMEA, Milan, Italy
- **“Train the Trainers – Coaching”**, November 2011, In-house training PASHA Bank, Baku, Azerbaijan
- **“IMC (Investment Management Certificate) Classes”**, October 2009, 7city learning center, London, UK

- **“Advanced Financial Analysis & Valuation Modelling” Certificate**, July 2009, Euromoney Training EMEA, Prague, Czech Republic
- **“Financial Statement Analysis” Certificate**, May 2009, Professional Services Company, Baku, Azerbaijan
- **“RZB’s Vienna Cash Management Days” Certificate of Achievement**, December 2008, Raiffeisen Zentralbank Osterreich AG, Vienna, Austria
- **“TOOLS AND TECHNIQUES FOR EFFECTIVE FINANCIAL RISK MANAGEMENT” Certificate of Accomplishment**, September 29 – October 2 2008, Banyan Global Baku, Azerbaijan
- **“CONSTRUCTION AND FUNCTIONING THE CONTROL SYSTEM OF BANKS’ RISKS” Certificate**, August 2008, Drezdner Bank – Educational Center, Frankfurt, Germany

KEY SKILLS

- **Computer Skills** - Microsoft Word, Excel, FrontPage, Power Point, Outlook, SPSS, E-Views
- **Language Skills** - Azeri (native), Turkish (native), Russian (excellent), English (excellent), German (Beginner)

REFERENCES

Available upon request.